

Message Text

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PAGE 01 STATE 221509
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DRAFTED BY COM/OED/MEPD/JPHILBRICK/LW

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STATE/AF/W/RKOTT (PHONE)

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-----113590 152329Z /65

R 151832Z SEP 77

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

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E.O. 11652: N/A

TAGS: BENC, NI

SUBJECT: MAJOR PROJECT: CONTRACT FOR SHENDAM ARMY
BARRACKS

1. MAJOR EXPORT PROJECTS DIVISION USDOC WAS VISITED BY
JAMES WRIGHT, PARTNER IN PAGE SOUTHERLAND PAGE, A DALLAS
ARCHITECTURAL CONSULTING FIRM. PAGE WANTED TO BRING TO

MEPD'S ATTENTION THE SITUATION IN WHICH THEY FIND
THEMSELVES VIA A VIS A NIGERIAN PARTNER AND A BID FOR THE
TURNKEY TENDER TO BUILD THE NIGERIAN ARMY BARRACKS AT
SHENDAM. WRIGHT STATED THAT HE WOULD LIKE MEPD TO RELAY
THIS INFO TO EMBASSY FOR (A) EMBASSY'S OWN RETENTION IN
THE EVENT THAT QUESTIONS ARE RAISED IN FUTURE AND (B)
EMBASSY TRANSMITTAL TO MINISTRY OF DEFENSE SO THAT THERE
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PAGE 02 STATE 221509

WILL BE NO RISK OF MOD MISUNDERSTANDING SITUATION. WRIGHT
STATED FIRM WILL TAKE NO LEGAL ACTION.

2. WRIGHT STATED EVENTS ARE AS FOLLOWS: PAGE SOUTHERLAND
PAGE, ALONG WITH AVERY MAYS CONSTRUCTION (ALSO OF TEXAS)
SIGNED A CONTRACT WITH TWO NIGERIAN FIRMS: STANDARD
CONSOLIDATED DREDGING AND CONSTRUCTION COMPANY, J.A.

AWOYINKA, CHAIRMAN AND ARCHI-DESIGN UNIT, AYO O. AFE,

ARCHITECT. THE CONTRACT (OF WHICH MEPD HAS A COPY) IS FOR DESIGN AND CONSTRUCTION SUPERVISION OF THE PROJECT IF STANDARD CONSOLIDATED SHOULD BE AWARDED THE CONSTRUCTION. THE ARRANGEMENT WAS THAT THE U.S. FIRMS PROVIDED, FREE, PRELIMINARY ARCHITECTURAL AND ENGINEERING SERVICES AS REQUIRED TO PREPARE AND SUBMIT THE TENDER. THEN IF THE CONTRACT WAS WON THE U.S. FIRMS WOULD PROVIDE THE BULK OF THE ADDITIONAL SERVICES FOR WHICH OF COURSE THEY WOULD BE PAID (SIX PERCENT OF THE TOTAL COST OF CONSTRUCTION).

3. PAGE SOUTHERLAND UNDERSTANDS THAT STANDARD CONSOLIDATED DREDGING DID WIN THE CONTRACT AND HAS BEGUN WORK, HOWEVER, THEY DID NOT ADVISE THEIR U.S. PARTNERS. ACTION REQUESTED: (A) VERIFY THAT STANDARD CONSOLIDATED

DREDGING DID RECEIVE CONTRACT FOR SHENDAM. (B) IF SO, PAGE SOUTHERLAND IS CONCERNED THAT MOD MAY HAVE BEEN TOLD BY NIGERIAN FIRMS THAT U.S. PARTNERS BACKED OUT AND NIGERIANS ARE GOING AHEAD WITHOUT THEM. IF THAT IS CASE, REQUEST EMBASSY PROVIDE MOD WITH PAGE'S SIDE OF THE STORY.

4. MEPD EAGER TO HEAR THE OUTCOME OF ALL THIS AND LIMITED OFFICIAL USE

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PAGE 03 STATE 221509

APPRECIATES EMBASSY'S ASSISTANCE. VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 15-Sep-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
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Enclosure: n/a
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Film Number: D770335-1001
Format: TEL
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Review Content Flags:
Review Date: 07-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
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Review Withdrawn Fields: n/a
SAS ID: 1256865
Secure: OPEN
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Subject: MAJOR PROJECT: CONTRACT FOR SHENDAM ARMY BARRACKS
TAGS: BENC, NI
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